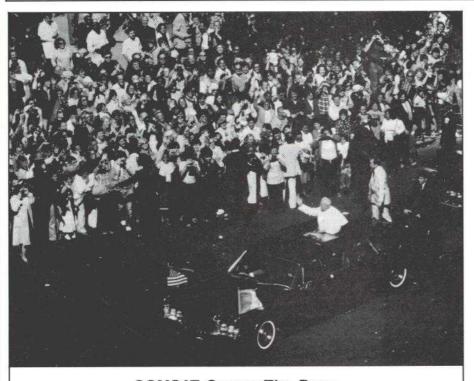


COMSAT CORPORATION

OCTOBER 1987

Published for employees of the Communications Satellite Corporation

VOLUME 2 NO. 10



COMSAT Covers The Pope

While thousands of well-wishers greeted Pope Paul II at each of his U.S. stops, hundreds of thousands more around the globe were able to share in the pontiff's recent visit thanks to COMSAT Corporation. The Intelsat Satellite Services unit beamed 46 international television feeds totaling more than nine broadcast hours while COMSAT Video Enterprises provided domestic uplink services for clients as diverse as NBC in Miami to the Raleigh (N.C.) Diocese.

Telecom '87 Exhibition Under Way

As you read this, the telecommunication industry's largest exhibition is getting under way in Geneva, Switzerland, and more than a dozen COMSAT Corporation employees from around the company — World Systems Division, CICI and Information Systems Division — are attending.

COMSAT is among some 750 exhibitors at Telecom '87, a trade show sponsored every four years by the International Telecommunications Union that draws world telecommunications leaders from around the globe.

This year's exhibition, which runs from October 20-27, will feature an international ISDN (Integrated Services Digital Network) demonstration by COMSAT's World Systems Division. (See story, Page 2)

For complete details on what happened at Telecom '87 and who at COMSAT made it happen, see the November issue of *TODAY*.



COMSAT, AT&T Sign Multi-Year Agreement

See Pages 4-5

Benefits Enrollment Scheduled

During November, COMSAT Corporation employees will have a chance to make changes in their benefits from among those offered under the company's flexible benefits program.

Employees should look for their annual benefits statement and enrollment form in early November and plan to study them carefully, said Barbara Finlay, benefits manager.

"Benefits selection is one of the most important decisions employees have to make each year, so they should take the time to understand all of their options and to fill out their forms correctly," Finlay said.

COMSAT provides a wide range of flexible benefits and ample opportunity for employees to ask questions about those benefits. Meetings aimed at answering employee questions are planned during November. Employees also may call their local Benefits representative with any questions.

Once the election form is mailed to the Benefits Department and subsequently input into the computer, changes cannot be made.

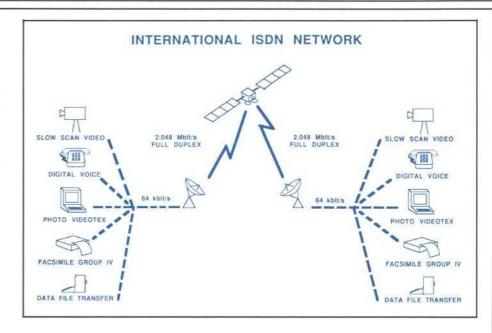
It's also very important to return the benefits form by the deadline, Finlay said. Employees who do not return their benefits form on time foreit the right to choose their own benefits.

Benefit selections made in November will apply to the 1988 calendar year.

Taking Stock

An announcement about the purchase period for the COMSAT Employee Stock Purchase Plan will be sent to all employees during Thanksgiving week. Employees also will be sent a subscription form to sign up for the plan and to indicate the percentage of salary (between 1 and 10 percent) to be deducted from their 1988 pay.

Deadline for the return of the subscription forms to the Benefits Department is Friday, December 11, 1987. Employees with travel and/or vacation plans during the subscription period should call x6029 to ensure they won't miss out on this opportunity.



ISDN Demo Set For Telecom '87

When the industry's largest telecommunications exhibition begins this month in Geneva, Switzerland, COMSAT Corporation will be poised to demonstrate a means of communications transmission widely held to be on the leading edge.

Throughout the Oct. 20-27 "Telecom '87" exhibition, the company's World Systems Division will demonstrate an international Integrated Services Digital Network (ISDN) via satellite. The demonstration will interconnect Switzerland with the United Kingdom and the United States.

ISDN converts all types of communications signals — voice, data, and image — to an all-digital format. Once digitized, the signals can be sent simultaneously over a single common transmission path, eliminating the need for multiple transmission lines.

For the World Systems' demonstration, people in the COMSAT booth at the exhibition will be able to communicate with others stationed at COMSAT's Clarksburg, Md. facility.

Five services will be demonstrated. Visitors to the booth will be given a chance to dial directly to Clarksburg in order to evaluate the qualilty of digital voice transmission. Through a demonstration of slow-scan video service, they will also be able to see on a TV monitor the person in Clarksburg with whom they are speaking.

Visitors also will be able to call up on a computer screen full-color video and text simultaneously in the videotex demonstration. Videotex may play a regular part in real estate listings and in-home shopping in the future. The transfer of personal computer data files will also be shown.

Since ISDN allows all the services to be transmitted simultaneously, visitors also will be able to send a high-speed facsimile (one of the other demonstrated services) from the booth — and see it arrive in Clarksburg.

ISDN will be a hot topic at this year's Telecom, according to Tish Fonda, World Systems' promotion specialist. COMSAT's demonstration is in part an effort to illustrate the importance of incorporating satellites into ISDN planning. Without satellites, ISDN never could be truly global. Instead, it would be limited to the high-traffic, point-to-point connections of fiber optic cables.

In setting ISDN standards, some planners had ruled out incorporating satellites into these advanced networks, contending that the time delay inherent in satellite communications would not be acceptable. COMSAT's demonstration will show that satellites are an excellent medium for the transmission of data and digital signals.

Mobile Business Sold

In another step aimed at carrying out a strategy to restructure its operations, COMSAT Corporation last month announced the sale of another component of its manufacturing operations — its land mobile and maritime satellite antenna production businesses.

Satellite Telesystems International (SATEL) is the buyer. SATEL is headed by former Satellite Business Systems Chief Finance and Planning Officer Juergen Ladendorf. It is owned by an investor group that includes Ladendorf and the current management of the Mobile Systems

business unit, among others.

Primary products produced by the mobile satellite antenna unit are the TCS-9000 "earth station in a suitcase" and the MCS-9100, a rugged gyroconnected terminal used by maritime satellite communications customers. Both provide the ground segment for voice, data and image communications using INMARSAT satellites.

As part of its plan to end its involvement in telecommunications manufacturing, COMSAT earlier sold units that produced telephony products and very small aperture terminals (VSAT), as well as Amplica, a producer of low-noise amplifiers.

Request For Proposal Out For INTELSAT VII

INTELSAT this month issued a request for proposal for building the INTELSAT VII series satellite.

The first two INTELSAT VII spacecraft are scheduled for launch in mid-1992 and early 1993, respectively, and are due to be deployed in the Pacific Ocean region to replace aging INTELSAT V-A satellites there. The satellites each will have 36 transponders — 26 C-band and 10 Ku-band. Their capabilities will encourage use of smaller antennas near end users.

The INTELSAT VII series will provide features particularly attractive to the Pacific Ocean region users, including the ability to switch C-band capacity between East and West hemispheres and simultaneous Ku-band coverage of three regions in the area.

The RFP encouraged contractors to include a proposal for error correction for inclined orbit operation (The COMSAT Maneuver).



Want Job, Salary Info? Ask Your Boss

Under new practices adopted by COMSAT Corporation recently, employees should have more complete information about their jobs, their salary ranges and their eligibility for merit increases than ever before.

"From now on, employees should have access to an accurate description of their jobs," said Bambi Kirkpatrick, Human Resources corporate staff director. "In addition, they should be provided their current salary grade and its range as well as information as to when they will first be eligible for consideration of a merit increase," she said.

The new practices have grown out of an 18-month Human Resources program to accurately describe the 1,000 or so different jobs within the company and to assign salary ranges to them reflecting their value within COMSAT and within the telecommunications industry. Kirkpatrick said the project is 99 percent complete, but that it will never really end because of ongoing changes in the organization.

Human Resources undertook the project early in 1986 to bring consistency to job descriptions and salary ranges across the company. In most cases, the manager and the person holding the job participated in writing the description.

Once described, each job was assigned a salary grade. Jobs were graded on criteria set forth under the Hay System of job evaluation. The Hay System bases job value on three primary attributes: know-how, problem-solving and accountability required in the position.

In establishing salary ranges, which encompass amounts from a minimum to a maximum paid to anyone holding a position, Human Resources looked at salaries assigned to similar positions within the company and at companies in industries and locations similar to COMSAT's.

The mid-point within each salary grade is what COMSAT considers to be the value of the job, according to Suzanne Tobin, compensation and benefits consultant. "COMSAT's mid-point is targeted at the 75th percentile of what the market is paying for a particular job," she said.

Human Resources' effort to define and grade the company's jobs is aimed at helping COMSAT improve its competitive position, Tobin said. "We have to change with the environment in order to survive," she added. "In the industry as it is today, the competitive values change, and we need to reflect those changes in COMSAT jobs.

"The challenge the company faces is to keep its costs down so that it can win in competitive situations while paying employees enough to retain them while they are kept motivated," Tobin said.

COMSAT, AT&T Sign Agreement

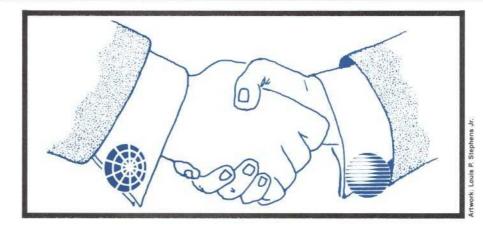
COMSAT and American Telephone and Telegraph (AT&T) this month submitted to the Federal Communications Commission (FCC) a multi-year agreement for AT&T's future use of COMSAT's international voice satellite satellite capacity for international voice traffic.

The agreement, which runs through 1994, is an effort to resolve by contractual commitment a set of issues which traditionally have been the subject of protracted regulatory proceedings. It also provides for the transition of AT&T's satellite traffic to cost-efficient digital technology. Under the agreement COMSAT will submit a new tariff by November 16th to the FCC for 10-year leases of digital circuits. The benefits of these tariffs will be available to all other U.S. providers of International Message Telecommunications Services (IMTS) service

"We have responded to the FCC's concerns for both of us to find a marketplace alternative to so-called 'facilities loading' requirements. We believe this commercial arrangement does that and at the same time helps ensure a strong, viable INTELSAT," said Irving Goldstein, COMSAT Corporation's Chairman.

"This is a significant agreement for AT&T, COMSAT and the entire industry. We welcome the new business relationship between our two companies which this agreement creates. The agreement reaffirms AT&T's long-standing commitment to INTELSAT's worldwide satellite system," said John E. Berndt, AT&T Senior Vice President — International Services Division.

Both companies have asked the FCC to review the agreement, accept it as consistent with the public interest, and rely on it as a basis for withdrawing all "loading" guidelines affecting how much of AT&T's international switched voice traffic will go over COMSAT's



INTELSAT space segment.

"We will do everything we can to facilitate the Commission's review and acceptance of this historic agreement — one of the most important in COMSAT's life. This is a significant step for COMSAT's continued entrance into a competitive environment," Goldstein added.

"This is a significant step for COMSAT's continued entrance into a competitive environment."

-Irving Goldstein

Under terms of the agreement, AT&T will: (1) end the year 1987 with more than 20,000 COMSAT satellite circuits for IMTS compared to about 18,000 now; (2) add an average of 34% of its overall IMTS growth on COMSAT's INTELSAT space segment through at least 1994; (3) convert current analog circuits at a specified rate to digital circuits. Each of those added digital growth circuits or circuits converted to the newer digital circuits will be for a 10-year term from the time the circuit is activated.

The 10-year circuit contracts are not cancellable until after 1994 and then only with an appropriate cancellation charge. AT&T and COMSAT also agree to consult closely at regular intervals regarding AT&T's requirements beyond 1994, including the amount, type, timing and cost.

"This arrangement assures AT&T of a continuous supply of high quality international circuit capacity at reasonable rates. We now have the freedom to work with our overseas partners to satisfy our total circuit requirements with an appropriate mix of satellite and cable technologies, unconstrained by facility loading requirements," said Bill Ohnsorg, AT&T Director — International Policy and Plans.

AT&T and all other carriers will be able to convert their existing circuits to digital traffic at significant cost savings. Under the terms of the agreement, the globally-averaged monthly price for a digital bearer circuit will be \$875 in 1988, decreasing to \$825 in 1993 and to \$800 in 1994. Because of the circuit multiplication technologies which allow each "bearer" circuit to handle the traffic of about four other circuits, these prices result in a significant cost savings from the approximately \$420 per month for a single analog voice circuit under current long-term contracts.

"The agreement is an example of how ready we have been to step up to and acknowledge a telecommunications industry undergoing regulatory changes and driven by the need to compete more cost effectively." said Bruce Crockett, president of COMSAT World Systems Division.

COMSAT—AT&T Pact: Here's What it Means

To appreciate the significance of the accord reached by COMSAT and AT&T, it helps first to understand balanced loading — the FCC's method for distributing circuits between satellites and cables — and the proposed changes to those loading guidelines.

The FCC initiated balanced loading in the mid-1960's to ensure the economic viability of a then-fledgling satellite industry. The policy required carriers to equitably distribute circuits among available satellite and cable paths.

In August 1985, the FCC modified its loading guidelines. The modification permitted AT&T, by using its growth traffic, to vary by up to two percent a year the overall mix of circuits it placed on satellites and cable.

In March 1987, the FCC adopted a Notice of Proposed Rulemaking and proposed three options for comments:

1. Eliminate all loading guidelines at the end of 1988 for both growth and existing traffic;

2. Phase in increasing flexibility for AT&T over a period of between one and 12 years until AT&T has 100 percent flexibility;

3. Eliminate loading requirements for growth traffic at the end of 1988 and permit AT&T to deload circuits over a period of time related to the lifetime of the investments made by INTELSAT in its satellites.

The recent agreement between COMSAT and AT&T seeks to replace government invervention with marketplace forces.

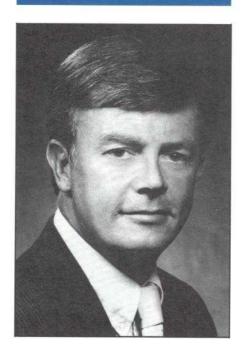
"The agreement allows the marketplace in the form of COMSAT and AT&T to develop the terms under which we do business rather than having those terms dictated by totally external factors," said Bruce Crockett, president of COMSAT's World Systems Division.

"It's obviously a positive step for all COMSAT employees, because it puts a base under the company that serves as a cornerstone for a business that will continue to be a predominant source of revenue for the company," Crockett added.

Crockett, who spearheaded the concept of making balanced loading a "non-issue" shortly after assuming the reins of COMSAT's regulated business, said the landmark agreement is important to all COMSAT employees.

"It's nice to know," he said, "that one business will provide the kinds of revenues and earnings that will carry us out a decade and a half or more."

"It's also positive," he said,
"because satellites face the requirement of being more cost-effective vis
a vis fiber optic cable. This agreement
allows us to get through the period
while we transition the company and



"It's nice to know that one business will provide the kinds of revenue and earnings that will carry us out a decade and a half or more."

-Bruce Crockett

pass the benefits of digital circuit multiplication on to our customers. That means we've got this seven-year period to get our major customers transitioned from an analog world to a digital world."

The key factor that allows this transition, Crockett said, is the growth traffic that AT&T has agreed to give COMSAT over the next seven years and beyond. "Beyond in the sense that the digital circuits that they'll take on during this next seven years will each individually have a ten year life. In some cases, that will push circuits out well beyond the year 2000."

The use of digital multiplication will mean for COMSAT a defacto price decrease of anywhere from 50 percent to 67 percent, because digital technology allows four simultaneous telephone conversations over a single satellite circuit, rather than the one conversation that can take place now over an analog circuit. "That's an awfully large price decrease to absorb," Crockett said, "so we need that assurance of growth from AT&T so we can transition the company to look more like, smell more like, act more like and be more like fiber optic cable."

A significant benefit of the agreement is that COMSAT is helping to pave the way for digital revolution. "We're going to be competitive with fiber optic cable," Crockett said. "That's the essence of all this."

Crockett contrasted the agreement with existing multi-year contracts. "We've got sufficient growth traffic which even the multi-year contracts didn't envision or encompass." The multi-year contracts, he said, only provide for existing traffic—they don't address on a prospective basis the allocation of future traffic between cable and satellite.

The new agreement allocates growth traffic, and it is that growth that allows COMSAT to introduce huge price decreases not only for AT&T but for all customers.

The bottom line, Crockett said, is that now COMSAT can enter the world of digital communications "on an even footing with fiber optic cable."

CVE To Broadcast Hearns-Roldan Bout

COMSAT Video Enterprises (CVE) will come out fighting on Oct. 29 when Thomas "The Hitman" Hearns and Juan "The Hammer" Roldan battle for the World Boxing Council's middleweight championship in Las Vegas.

With the fight, CVE for the first time will bring live coverage of a

major sports event to hotel guests in over 250,000 rooms across the nation. Boxing fans will be able to see the fight by checking into local hotels carrying the televised special. The three-hour pay-per-view special will feature three fights, all at a cost of \$20 per room.

different weight divisions. Roldan will be making his second attempt at the title, having been turned away earlier by Marvelous Marvin Hagler.

Presentation of the special should be good for business - both CVE's and the 1.400 hotels that are CVE's inroom video entertainment customers.

By using its advanced satellite system and broadcast center to deliver unique live video entertainment to its affiliated hotels, CVE clearly demonstrates the innovative leadership it brings to the in-room video entertainment business. The delivery of this exciting event helps to set CVE apart from its competitors.

The event could help hotel managers sell rooms. CVE believes that by providing exciting and entertaining inroom TV programming it can influence which hotels guests choose to patronize. "Our objective is to provide entertainment programs sought after by consumers, thereby providing hoteliers an additional tool to use in attracting guests," said CVE President David Beddow.

The fight is an incremental revenueproducing opportunity for both CVE and the hotels as affiliated hotels share in pay-per-view revenues with CVE.

Hearns will go for his fourth title in On SATELLITE CINEMA.

Channel #2

LIVE VIA SAT WORLD MIDDLEWEIGHT CHAMPIONSHIP

HITMAN HAMMER



A classic battle of sluggers-Hearns with 37 KO's in 44 pro victories and Roldan with 41 KO's in 63 pro wins. Also see history in the making as Hearns goes for his 4th world title in different weight divisions.



Juan "The Hammer" Roldan

Thomas "The Hitman" Hearns

THURSDAY, OCTOBER 29 (9-12 PM EST; 8-11 CST; 7-10 MST; 6-9 PST)

Plus IBF World Light Heavyweight Championship The Champion Bobby Czyz vs The Contender Charles Williams

CHAMPIONSHIP SPECTACULAR 3 Fights/3 Hours—\$20



Bringing Great Performances Down to Earth.

CVE Offers NFL Football

For the first time this fall, COMSAT Video Enterprises (CVE) is offering special live NFL Sunday night coverage to 1,400 hotels across the country. Guests watch the games free

CVE will broadcast regular season games on Nov. 8, 15, 22 and 29 and Dec. 6, 13, 20 and 27. The Pro Bowl will be aired on Feb. 7. Several preseason games were broadcast earlier. The telecasts are made possible through a contract with ESPN.

CVE President David Beddow said the addition of NFL Sunday night football to the current in-room video entertainment package represents "a significant sales tool for hoteliers looking to attract business travelers who want to get an early start on their work week."



Several employees from the manufacturing sector of COMSAT Technology Products called to request information on the status of the business. Within a week of most of the calls, Joel Alper, president of the Information Services Division, held an "all hands" meeting at the Merrifield, Va. facility to give employees an update on the business plan and the status of restructuring. He indicated the present expected timetable for the sale of the VSAT business to CONTEL, announced the conclusion of arrangements of the sale of the mobile terminal business and gave a status report on TDMA and Skyswitch activities. He also confirmed that the planned completion date of manufacturing activities remained unchanged at year end.

Another caller asked about a help wanted ad in the Washington Post for financial personnel. "If COMSAT is cutting back on personnel, why is it taking out ads?" the caller wanted to know. A Human Resources spokesman responds:

"COMSAT is committed to hiring from within whenever possible. Established job posting procedures call for posting a position for five days before recruiting from outside the company. This five day deferral period allows all interested internal candidates to apply for the position. If after this deferral period no qualified candidates apply, COMSAT has no alternative but to seek external candidates.

Timeplex Joint Venture Brings COMSTARS Out for Encore

COMSAT General's workhorse satellites, the COMSTAR D-2 and D-4, are about to begin a second tour of duty in a promising new business venture, owned jointly by COMSAT General and Timeplex, Inc.

The new venture, called SAFECOM, is set to begin operations early next year out of offices in Rochelle Park, N.J. It will provide satellite transmission services for major business customers between nine U.S. cities — New York, Atlanta, Miami, Chicago, Detroit, Houston, Los Angeles, San Francisco and Seattle.

The strategy behind the new venture: Win customers by offering lowcost communications services through a network that employs older satellites and earth stations purchased in a bankruptcy sale.

Monthly costs for the services are expected to be as little as 25 percent of those charged by other public and private carriers. A monthly link between the East and West coasts, for example, would cost \$12,000 via SAFECOM, compared with \$42,000 charged by competitors. Customers are expected to rely on SAFECOM services primarily for back-up to other communications networks.

COMSAT General, which is providing the satellites, will own 49 percent of SAFECOM. Timeplex, Inc., a Woodcliff Lake, N.J., company providing data and voice communications networks to some 2,500 companies worldwide, will provide the earth stations and own 51 percent of the venture.

Until 1986, COMSTAR capacity had been leased to AT&T, which used it primarily for domestic long-distance telephone service. Both are nearing the ends of their normal seven-year services lives, but through use of the COMSAT Maneuver, COMSAT General plans to extend their usefulness an additional seven years.

The COMSAT Maneuver is a satellite stationkeeping technique which allows the satellite to drift north-south — and thereby saves fuel that would normally be used to hold it steady. Lower fuel use extends satellite life

The earth stations were purchased by Timeplex from bankrupt Argo Communications.

SAFECOM services, which will be sold as T-1 capacity (24 bundled voice-grade channels), will appeal to high-volume voice and data users. It will be sold as back-up, overflow or alternate routing capacity to customers who already have T-1 land circuits connecting their corporate locations.

"With SAFECOM, users have a very low-cost opportunity to add the network transmission redundancy their networks demand," said Ben Ryan, SAFECOM's new general manager. "SAFECOM brings an important adjunct to the networking reliability that today's business leaders need."

Each of the COMSTAR satellites is capable of providing 280 T-1 links, but SAFECOM will market only 280 to ensure full redundancy. Timeplex customers who are looking for back-up for their terrestrial networks are expected to be a target market.

"Because the satellites are fully depreciated, our investment cost is minimal and these savings will be passed on to SAFECOM customers," said Joel Alper, president of COMSAT General and head of COMSAT's Information Systems Division.

"Reductions in force are occasionally necessary as COMSAT continues to define its market strength. In many cases, positions are elminated because there is no longer a viable business opportunity. However, COMSAT has

an ongoing need to meet the staffing requirements of its viable lines of business. It does so by recruiting externally only after COMSAT employees have had a chance to be considered for these openings."

News Briefs

Amplica Sale Closed

COMSAT Corporation earlier this month announced closing on the sale of Amplica, Inc., to Triax Corporation, a private company based in Westport, Conn.

Amplica, located in Newbury Park, Calif., is a leading manufacturer of a wide range of microwave amplifiers and related subassemblies and subsystems for the defense electronics industry.

Management Meet Set

As part of the corporation's ongoing effort to disseminate business information, COMSAT Chairman Irving Goldstein will begin holding quarterly briefings for senior managers. The first of these meetings is set for October 28. Expected topics are the third quarter earnings and a state-of-the-business assessment.

Senior management participants, which will number about 70, will then be expected to pass the information on to their staffs.

Job Fairs Held

The Human Resources-Staffing departments of the Plaza and Merrifield held internal job fairs on Oct. 13 and 14. All COMSAT employees were invited to consult job posting boards and submit resumes and/or applications for posted jobs. H.R. Recruiters were on hand to answer questions about job openings.

Corrections

The following employees, whose correct job titles follow, were incorrectly listed in the promotions section of last month's "People" supplement to TODAY:

Geraldean Robinson, administrative secretary; Janice Wilson, executive staff secretary; David E. Walton, new business analyst.

Goldstein Elected President; Two Directors Elected

COMSAT Corporation Chairman and Chief Executive Officer Irving Goldstein last month was elected to the additional office of president and two new members were elected to COMSAT's Board of Directors.

Lucy Wilson Benson, 60, and Peter W. Likins, 51, were elected to board vacancies resulting from the resignations of Marcel P. Joseph and John Sculley earlier this year.

THE PRINTED CIRCUIT

Editor: Jocelyn Ward

Send your ads to: Jocelyn Ward, Room 1105 (Plaza) DEADLINE: Nov. 2

FOR SALE

'67 "Baja Bug". New clutch, new exhaust system and new 32" rear tires. Rebuilt engine, just painted. \$800

Call Pat Oliff: (O) 428-4478, (H) 977-3284

Colonial Style Home. Four bedroom colonial style home, less than 15 minutes drive from COMSAT North. Also includes: living, dining and family rooms, finished basement, deck, 2-car garage and central air.

Please call: 428-4660 or 301/972-4022

Kenmore Energy Efficient Full House A/C. 20,000 BTUs, 2 years old, recently serviced. \$350.

Norge Room A/C. Approximately 5 years old. \$50.

Bed. One full-size bed w/new mattress. 10-year warranty. \$50.

Freezer. Sears coldspot upright freezer. \$100.

Contact Boni Bottenfield: (O) x6553, (H) 301/552-9583 after 6:00 p.m.

Graphics Terminal. DEC VT-240 monochrome graphics terminal. Like new. Emulates Tektronics 4010/4014 terminal and includes DEC Regis graphics (1024 x 800 pixels). \$1,000.

Kevin McMahon: (O) 876-3657, (H) 631-3867

FOR RENT

Seasonal Cottage for Rent. In the Belgrade Labs area, near Augusta, Maine. Four bedroom lakeside cottage with LR, DR, kitchen and large porch: dock and rowboat included. Some weeks available in September and October for \$200. Call for pictures.

Tom Kirkendall: Labs x4504

SERVICES

Are you looking for an experienced, reliable, Christian babysitter in a non-smoking environment? I am located in New Carrollton.

Call Sara anytime for details. 301/552-3593

MISCELLANEOUS

There are "Lost & Found" articles in the security office that have not been claimed. For more information or to claim, call the Security Office (Rm 1105) on x6617.